

**G**OB**A**

GREATER ORLANDO BUILDERS ASSOCIATION

**2019 MAJOR  
ACHIEVEMENT AWARDS**

*The Brightest Stars*

PRESENTED BY

**D**EWITT  
**E**USTOM  
**C**ONCRETE

SEPTEMBER 14  
HYATT REGENCY ORLANDO

WINNERS PROGRAM

*Thank You*  
to all our SPONSORS!

**GOBA**

GREATER ORLANDO BUILDERS ASSOCIATION

*Congratulations to  
the Brightest Stars*  
and winners of the  
**2019 MAJOR  
ACHIEVEMENT  
AWARDS**



## MAJOR ACHIEVEMENT AWARDS

### **GOLDEN HAMMER AWARDS**

AJ Bladek honored by Meritage Homes  
Harold Blauvelt honored by Meritage Homes  
Jack Defeo honored by Meritage Homes  
Dominick Demartino honored by Meritage Homes  
Darrel Grove honored by Meritage Homes  
Richard Hardway honored by Mattamy Homes  
Matt Hazen honored by Craft/Century Homes  
Nate Konetchy honored by Richmond American Homes  
Jeff Lawson honored by Adams Homes of NW FL  
Edwin Martinez honored by KB Home Orlando  
Brian Mitchell honored by Meritage Homes  
Mike Nisavic honored by Park Square Homes  
Epifanio Ontiveros honored by Adams Homes of NW FL  
Samuel Ontiveros honored by Adams Homes of NW FL  
Ben Overman honored by Richmond American Homes  
Barry Paige honored by Meritage Homes  
Scott Queckboerner honored by Jones Homes USA  
Dustin Riddell honored by Adams Homes of NW FL  
Anthony Stanley honored by Adams Homes of NW FL  
Heather Wasilew honored by Meritage Homes  
Austin Wilson honored by Craft/Century Homes

### **SHINING STAR AWARDS**

Yaminette Acosta honored by Craft/Century Homes  
Jessica Alicea honored by Adams Homes of NW FL  
Wanda Anderson honored by Jones Homes USA  
Amanda Berkman honored by Meritage Homes  
Debbie Bracco honored by Meritage Homes  
Michelle Brana honored by Meritage Homes  
Erin DeLany honored by Richmond American Homes  
Crystal Fabbiani honored by Meritage Homes  
Jim Habermehl honored by Richmond American Homes  
Carolyn Jhurilal honored by Park Square Homes  
Miraida Lare honored by KB Home Orlando  
Jessica McCaslin honored by Meritage Homes  
Whitney Railey honored by Meritage Homes  
Matthew Ramirez honored by KB Home Orlando  
Karla Ufret honored by Craft/Century Homes  
Laura Wade honored by Mattamy Home

### **CUSTOMER SERVICES AWARDS**

Gio Castro honored by Richmond American Homes  
Kristin Crouse honored by Meritage Homes  
Warren Daoust honored by Craft/Century Homes  
Crystal Fabbiani honored by Meritage Homes  
Sheila Gonzalez honored by Mattamy Home  
Jeff Hedges honored by Adams Homes of NW FL  
Chris Jaskulski honored by Meritage Homes  
Chandra Lapointe honored by Beazer Homes  
Alex Ortega honored by Meritage Homes  
Pam Perez honored by Adams Homes of NW Florida  
Leslie Taylor honored by Meritage Homes  
Mickelle York honored by Meritage Homes



# MAJOR ACHIEVEMENT AWARDS

## ADVERTISING / PROMOTION AWARDS

### BEST LOGO

**Production Home Builder** Hanover Family Builders

**Custom Home Builder** Phil Kean Design Group

**Home Remodeler** Hardwick General Contracting

**Associate Member** MHM Professional Staging

### BEST COLLATERAL PACKAGE

**Production Home Builder** Jones Homes USA

**Custom Home Builder** ABD Development

**Home Remodeler** Hardwick General Contracting

**Associate Member** MHM Professional Staging

### BEST DIRECT MAIL

**Production Home Builder** Hanover Family Builders

**Associate Member** MHM Professional Staging

### BEST PRINT AD

**Production Home Builder** (TIE)

Richmond American Homes

Hanover Family Builders

**Custom Home Builder** Hardwick General Contracting

**Home Remodeler** Hardwick General Contracting

### BEST BILLBOARD

**Production Home Builder** KB Home Orlando

**Custom Home Builder** ABD Development

### BEST DIGITAL PROMOTION

**Production Home Builder** Richmond American Homes

**Associate Member** Keesee Associates

### BEST E-MAIL CAMPAIGN

**Production Home Builder** Richmond American Homes

### BEST SOCIAL MEDIA PROGRAM

**Production Home Builder** Richmond American Homes

**Custom Home Builder** Phil Kean Design Group

**Home Remodeler** Hardwick General Contracting

### BEST VIRTUAL TOUR

**Production Home Builder** Hanover Family Builders

**Custom Home Builder** ABD Development

**Associate Member** MHM Professional Staging

### BEST WEBSITE

**Production Home Builder** KB Home Orlando

**Custom Home Builder** ABD Development

**Home Remodeler** Hardwick General Contracting

### BEST CAMPAIGN

**Production Home Builder** Richmond American Homes

**Associate Member** PEG

### BEST REALTOR® PROMOTION

**Production Home Builder** Jones Homes USA

**Custom Home Builder** ABD Development

### BEST NEW HOMES MAGAZINE / PUBLICATION

**Consumer Resource** Passport Winter Park

**REALTOR Resource** Winter Park Publishing Company



# MAJOR ACHIEVEMENT AWARDS

**TOP PRODUCER** Sanya Avazpour - Craft/Century Homes

**TOP PRODUCING TEAM** Tim Blackwell, Kaylee Jadeid, Les Anderson, Lori Ciaravella - Jones Homes USA

**2018-2019 SALES & MARKETING COUNCIL MEMBER OF THE YEAR** Russ Beymer

**SALESPERSON OF THE YEAR-BUILDER MEMBER** Jarrett Townsend - Meritage Homes

## INDIVIDUAL ACHIEVEMENT AWARDS

**ROOKIE SALESPERSON OF THE YEAR** Marlon Pendelton - Adams Homes of NW Florida

**SALES MANAGER / DIRECTOR OF THE YEAR** Heather Hutchison - Meritage Homes

**MARKETING MANAGER / DIRECTOR OF THE YEAR** Kelli Belfatto - Park Square Homes

**DESIGN COUNSELOR OF THE YEAR** Jennifer Mascioli - Richmond American Homes

**CONSTRUCTION SALES TEAM OF THE YEAR** Adela Santiago Crews, Mark McLeod - Park Square Homes

**INTERNET SALESPERSON OF THE YEAR** Melissa Gaudette - KB Home Orlando

**SALES COORDINATOR / ASSISTANT OF THE YEAR** Whitney Railey - Meritage Homes

**MARKETING COORDINATOR / ASSISTANT OF THE YEAR** Rebecca Luke - KB Home Orlando

**TITLE INSURANCE SALESPERSON OF THE YEAR** Deborah Dudley - First American Title

**INSURANCE AGENT OF THE YEAR** Michelle Delaney - LRA Insurance

**MORTGAGE ORIGINATOR OF THE YEAR** Matt Andre - FBC Mortgage

## DESIGN AWARDS

### BEST MODEL MERCHANDISING

**Builder Member / Single Family, Under \$300K** Mattamy Homes - The Avondale at Tohoqua

**Builder Member / Single Family, \$300K- \$500K** Jones Homes USA - The Lucerne Model - Harmony West

**Builder Member / Single Family, \$500K-\$1M** Toll Brothers - The Blackwell Model - Parkview Place

**Builder Member / Multi Family** Jones Homes USA

### BEST MODEL MERCHANDISING

**Designer Member / Single Family, Under \$300K** MP Studio Interiors for KB Home - Cayden Reserve Plan 2168

**Designer Member / Single Family, \$300K- \$500K** Kay Green Design - Teton Model at Wexham Court

**Designer Member / Single Family, \$500K-\$1M** Masterpiece Design Group: M/I Homes -

Vistas at Water's Edge-Brookhaven Model

**Designer Member / Single Family, \$1M-\$1.5M** Rhett Alexander - Santa Bella at Lakeshore by Toll Brothers

**Designer Member / Single Family, Over \$1.5M** Masterpiece Design Group: Kolter Homes -

Artistry Palm Beach Residence 1

**Designer Member / Multi Family** Masterpiece Design Group - M/I Homes -

Towns at Belleair Grove - Devonshire II Model

### BEST INTERIOR DESIGN

**Designer Member / Single Family, \$1M-\$1.5M** Phil Kean Design Group - Bianca

### BEST DESIGN CENTER / PRODUCT SHOWROOM

**Builder Member** Meritage Homes - Studio M

**Associate Member** Ally Building Solutions - Design Center



# MAJOR ACHIEVEMENT AWARDS

## MILLION DOLLAR CIRCLE – PLATINUM

Tanner Allred

Sanya Avazpour

Tim Blackwell

Derek Morgan

## MILLION DOLLAR CIRCLE – TEAM PLATINUM

Jones Homes USA - Tim Blackwell, Kaylee Jadeid, Les Anderson, Lori Ciaravella

## MILLION DOLLAR CIRCLE – GOLD

Meyleen Acat

Deepak Goel

Dagmarie Rios

Larry Aeillo

Mike Griz

Patty Rivera

Les Anderson

Joshua Hazen

Eddie Rodriguez

Pedro Arcia

Roger Hurdle

Angel Ruiz

Abe Aziz

Kaylee Jadeid

Blake Smith

Tina Bircher

David Keim

Allison Stagg

Jessica Brigantti

Shea Krafzig

Thomas Temmel

Rick Buckner

Fernando Mainardi

Stephen Theall

Ariane Cardenas

Sara Maizie

Jarrett Townsend

Lori Ciaravella

Joshua Mathes

Alexander Troy

Connie Collier

Liz Morrison

Amanda Warren

Adela Santiago Crews

Pasquale Natale

Lesli White

Anne Dempsey

Olga Ortega

Johanna Wikstrom

Andrew Durbeej

Ali Paymayesh

Shawn Wolters

Tatiana Espitia

Jarret Phillips

Jennifer Zanti

Tiffany Esposito

Andy Rimmer

## MILLION DOLLAR CIRCLE – TEAM GOLD

Jones Homes USA - Joshua Hazen, Joe Nellis, Wanda Garcia, Margie Travali



## MAJOR ACHIEVEMENT AWARDS

### MILLION DOLLAR CIRCLE – SILVER

Penny Bass	Wally Franquiz	Christian Orellana
Silvie Beltre	Wanda Garcia	Ulesha Ortiz
Kelly Blunt	Mercy Gomez	Lisa Poirier
Sandra Call	April King	Twiggy Reyes
Jennifer Miller Carmon	Stephanie Klupenger	Alex Rivera
Patricia Castillo	Trenton Koch	Al SaleM
Gene Daoust	Luis Marrero	Justin Sandler
Warren Daoust	Rod Mesplay	Mark Simo
Allison Dunley	Melanie Molczyk	Jim Sorvillo
Jimmy Fernandez	Carmen Murratti	Annette Tilson
Joey Francavilla	Joe Nellis	Cathy Williams

### MILLION DOLLAR CIRCLE – TEAM SILVER

ABD Development - Annette Tilson, Ross Kramer, Caroline Taylor

### MILLION DOLLAR CIRCLE – BRONZE

Sabrina Alicea	Richie Fortunato	Lauraine Quintana
Tracie Baldwin	Jeneen Alicia Graham	Denise Rapp
Julie Belzeski	Sara Green	Colleen Reardon
David Biffar	Patricia Hughes	Madeline Rosado
Natalie Brown	Annette Jimenez	Brad Schutz
Marco Calvopina	Rebecca King	Saribelle Setien
Juan Carlos	Ross Kramer	Caroline Taylor
April Carpenter	Rita McGuire	Frances Torruellas
Bill Cork	Ryan Musick	Margie Travali
Arelis Couvertie	Dustin Nunnelley	David Watson
Frank Diaz Cruz	Jim Palmer	Carol Woolgar
Juan Soto Diaz	Tracey Policastro	
Sunil Deopersaud	Lilian Ponce	

# 2019 MAJOR ACHIEVEMENT AWARDS *The Brightest Stars*

PRESENTED BY **DEWITT  
CUSTOM  
CONCRETE**

## PREMIER VIP SPONSORS



CLASSIC FLOORS

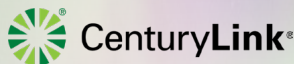
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### BRONZE SPONSORS



### PHOTOGRAPHY

